

Absorption Rates - up to \$500,000 Price Range

Santa Fe, NM City and County Residential properties - improved

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www.santaferealestateconsultant.com

"As Of" Date	# Homes Listed For Sale	# Sold Last 12 Months	Avg # Sold Per Month	Absorption Rate In # of Months
12.31.04	783	2071	172.58	4.54
12.31.05	619	2138	178.17	3.47
12.31.06	783	1684	140.33	5.58
12.31.07	886	1134	94.50	9.38
12.31.08	943	914	76.17	12.38
12.31.09	991	871	72.58	13.65
12.31.10	942	943	78.58	11.99
12.31.11	905	981	81.75	11.07
12.31.12	830	1214	101.17	8.2
12.31.13	865	1317	109.75	7.88
12.31.14	750	1332	111	6.76
12.31.15	623	1457	121.42	5.13
12.31.16	588	1483	123.58	4.76
1.31.17	563	1490	124.17	4.53
2.28.17	594	1481	123.42	4.81
3.31.17	594	1512	126	4.71
4.30.17	613	1521	126.75	4.84
5.31.17	641	1528	127.33	5.03
6.30.17	666	1532	127.67	5.22
7.31.17	651	1583	131.92	4.93
8.31.17	637	1590	132.5	4.81
9.30.17	612	1587	132.25	4.63
10.31.17	582	1606	133.83	4.35
11.30.17	540	1603	133.58	4.04
12.31.17	458	1602	133.5	3.43
1.31.18	320	1614	134.5	2.38
2.28.18	331	1638	136.5	2.42
3.31.18	316	1630	135.83	2.33
4.30.18	332	1636	136.33	2.46
5.31.18	337	1649	137.42	2.45
6.30.18	343	1653	137.75	2.49
7.31.18	401	1633	136.08	2.95
8.31.18	404	1639	136.58	2.96
9.30.18	390	1640	136.67	2.85
10.31.18	386	1640	136.67	2.82