

Absorption Rates - \$1 Million and above Price Range

Santa Fe, NM City and County Residential properties - improved

Prepared by Alan Ball, Realtor

www.santaferealestateconsultant.com

"As Of" Date	# Homes Listed For Sale	# Sold Last 12 Months	Avg # Homes Sold per Month	Absorption Rate In # Months
12.31.04	228	107	8.92	25.57
13.31.05	269	146	12.17	22.11
12.31.06	292	172	14.33	20.37
12.31.07	322	162	13.50	23.85
12.31.08	342	124	10.33	33.10
12.31.09	285	73	6.08	46.85
12.31.10	260	71	5.92	43.94
12.31.11	239	88	7.33	32.61
12.31.12	218	88	7.33	29.74
12.31.13	227	97	8.08	28.09
12.31.14	208	104	8.67	24
12.31.15	238	113	9.42	25.27
12.31.16	243	133	11.08	21.93
1.31.17	224	131	10.92	20.51
2.28.17	213	127	10.58	20.13
3.31.17	201	129	10.75	18.7
4.30.17	236	137	11.42	20.67
5.31.17	252	138	11.5	21.91
6.30.17	276	140	11.67	23.65
7.31.17	276	139	11.58	23.83
8.31.17	281	144	12	23.42
9.30.17	273	154	12.83	21.28
10.31.17	252	150	12.5	20.16
11.30.17	231	158	13.17	17.54
12.31.17	200	158	13.17	15.19
1.31.18	168	161	13.42	12.52
2.28.18	176	170	14.17	12.42
3.31.18	183	170	14.17	12.91
4.30.18	193	166	13.83	13.96
5.31.18	212	164	13.67	15.51
6.30.18	228	175	14.58	15.64
7.31.18	235	180	15	15.67
8.31.18	243	187	15.58	15.59
9.30.18	229	185	15.42	14.85
10.31.18	230	195	16.25	14.15
11.30.18	210	197	16.42	12.79
12.31.18	186	198	16.5	11.27
1.31.19	180	198	16.5	10.91
2.28.19	168	193	16.08	10.44
3.31.19	170	187	15.58	10.91
4.30.19	172	189	15.75	10.92