

| MONTHLY RESIDENTIAL SOLDS | | | | | | Santa Fe, NM - City and County - single family, condos, townhomes | | | | | | | | Prepared by Alan Ball - 505-470-7153 | | | | | |
|------------------------------|-----|-----|-----|-----|-----|---|-----|-----|-----|-----|-----|---|-------------|--------------------------------------|-----------------------|--------|-----------------|--------|--|
| Year/Month | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | TOTAL | % chg | Total \$ Volume (000) | % chg | Avg Sales Price | % chg | |
| 2001 | 120 | 132 | 140 | 171 | 156 | 183 | 185 | 217 | 164 | 148 | 160 | 179 | 1955 | | \$578,043, | | \$295,674 | | |
| 2002 | 124 | 139 | 169 | 189 | 234 | 189 | 216 | 224 | 179 | 232 | 169 | 174 | 2238 | 14.50 | \$700,124, | 21.10 | \$312,835 | 5.81 | |
| 2003 | 154 | 130 | 189 | 188 | 174 | 211 | 241 | 245 | 219 | 233 | 183 | 188 | 2355 | 5.20 | \$1,009,702, | 44.20 | \$428,748 | 37.06 | |
| 2004 | 143 | 154 | 197 | 241 | 220 | 247 | 217 | 242 | 208 | 222 | 239 | 227 | 2557 | 8.60 | \$1,221,430, | 21.00 | \$477,681 | 11.42 | |
| 2005 | 157 | 163 | 203 | 215 | 222 | 284 | 256 | 278 | 260 | 249 | 279 | 232 | 2798 | 9.40 | \$1,193,108, | -0.01 | \$426,415 | -10.74 | |
| 2006 | 170 | 182 | 247 | 203 | 269 | 235 | 230 | 201 | 180 | 196 | 183 | 178 | 2474 | -11.60 | \$967,037, | -18.90 | \$390,880 | -8.34 | |
| 2007 | 129 | 114 | 179 | 157 | 192 | 180 | 169 | 172 | 137 | 133 | 146 | 122 | 1830 | -26.00 | \$706,082, | -27.00 | \$385,837 | -1.29 | |
| 2008 | 101 | 113 | 98 | 103 | 134 | 116 | 114 | 144 | 125 | 128 | 83 | 105 | 1364 | -25.50 | \$710,772, | 0.01 | \$521,094 | 35.06 | |
| 2009 | 51 | 68 | 104 | 86 | 85 | 113 | 125 | 109 | 125 | 129 | 112 | 96 | 1203 | -11.80 | \$537,187, | -24.40 | \$446,540 | -14.30 | |
| 2010 | 81 | 74 | 112 | 102 | 138 | 136 | 104 | 119 | 118 | 82 | 114 | 115 | 1295 | 7.60 | \$567,154, | 3.60 | \$437,957 | -1.90 | |
| Year/Month | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | TOTAL | % chg | Total \$ Volume (000) | % chg | Avg Sales Price | % chg | |
| 2011 | 81 | 82 | 112 | 114 | 135 | 132 | 111 | 95 | 127 | 130 | 107 | 109 | 1335 | 3.08 | \$601,863, | 6.12 | \$450,834 | 2.94 | |
| 2012 | 95 | 94 | 125 | 144 | 119 | 159 | 143 | 144 | 167 | 157 | 144 | 150 | 1641 | 22.90 | \$696,024, | 15.60 | \$421,577 | -6.50 | |
| 2013 | 107 | 98 | 134 | 120 | 173 | 150 | 171 | 186 | 165 | 165 | 143 | 145 | 1757 | 7.01 | \$744,042, | 6.90 | \$423,472 | 0.00 | |
| 2014 | 106 | 129 | 150 | 144 | 148 | 169 | 176 | 160 | 175 | 174 | 142 | 151 | 1824 | 3.80 | \$785,380, | 5.56 | \$430,581 | 1.68 | |
| 2015 | 101 | 117 | 177 | 172 | 196 | 202 | 185 | 170 | 193 | 181 | 132 | 141 | 1967 | 7.83 | \$836,626 | 6.52 | \$425,331 | -1.22 | |
| 2016 | 125 | 121 | 149 | 156 | 204 | 190 | 158 | 224 | 190 | 172 | 171 | 172 | 2032 | 3.30 | \$890,473 | 6.44 | \$438,225 | 3.03 | |
| 2017 | 146 | 120 | 192 | 177 | 203 | 214 | 222 | 217 | 204 | 205 | 201 | 186 | 2287 | 12.50 | \$1,082,363, | 21.50 | \$467,341 | 6.64 | |
| 2018 | 168 | 164 | 201 | 196 | 220 | 241 | 206 | 249 | 194 | 229 | 208 | 153 | 2429 | 5.60 | \$1,199,234. | 10.80 | \$493,715 | 5.64 | |
| 2019 | 131 | 140 | 187 | 193 | 220 | | | | | | | | | | | | | | |
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